



WELCOME
to the
38 EIG O&M Small Business
Industry Day

Mr. Bob O'Day
Chief, O&M Branch
05 Nov 02



Administrative Comments



- Restroom facilities located in the main lobby
- Coffee and doughnuts are available for those that wish to partake
 - Coffee is .25 per cup
 - Doughnuts are on a donation basis
- For lunch, many restaurants in the local MWC area
 - SE 29th St
- Local public phones available for calls outbound
 - Use 38 EIG/PKL for inbound calls and messages
 - Ph 405-734-9635/Fax 405-734-9220/DSN 884
- Seminar should complete at approx 1600 hrs



Motivation for Process Change on O&M Contracts



- 38th O&M Contracts have historically been awarded to large business concerns
 - 38 EIG used pre-qualification procedures to narrow field of contractors
- In 2000, 38 EIG transitioned exclusively to small business set-aside solicitations
- DOD and AF initiatives implemented on acquisition reform
- Major DOD and AF initiatives to use performance based service contracts (PBSC), now referred to as PBSA
 - **DOD/AF Goals of 20%-2002/50%-2005**
- 38 EIG IPT Group established to develop a strategy for transition



Actions Implemented by the 38 EIG IPT



- Installation specifications rewritten (Appendix 30), Mar 02
- CDRLs/DIDs Reviewed and Updated, Mar 02
- Statement of Work (SOW) revised Jul-Aug 02
 - Document converted to PWS format
 - Services divided into basic monthly services and enhanced services
 - Quality Assurance requirements rewritten and QASP document drafted
 - Award Fee strategy and award fee plan developed
- Contract Section B Pricing Tables restructured, Sep 02
- Briefing provided to HQ ESC/PK Aug 02
- Personnel at minimum base locations briefed on strategy for competitive solicitation, Aug-Sep 02
- Draft solicitation documents released to industry for comment (Oct 02)



O&M Small Business Industry Day Scheduled



- Arrangements made for use of the Rose State Facility by IPT
- Briefings scheduled on “Current Processes” (Ms Dates)
- Briefing prepared on Quality Assurance and QASP (Ms Rushing)
- Briefing prepared on the new pricing tables (Mr. Carrington)
- Acquisition strategy briefing on structure, application and evaluation factors (Ms Hampton)
- Solicitation draft documents released to FEDBIZOPS and invitational letters sent by SB Representative (Ms Nobles)



PBSC A Major Change



- For the Government and the contractor
- Government prepares requirements based on performance goals or end objectives
 - What and when vs. how
- Contractor determines most efficient method
- Contractor determines Quality Assurance requirements
- Contractor measures performance and maintains documentation
- Government moves from oversight to insight
- Use of Award Fee places emphasis on contractor achievement related to dollars or incentive



Questions/Comments



- Request questions and comments be submitted in writing
 - We will do action items and answers
 - Answer may not be today/solicitation is draft and changes are likely
- We thank you for taking time from your busy schedules and we welcome your ideas, input and comments